



Collaboration and publication

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Forming a research collaboration

- **THE MOST important aspect of research**
 - To ensure publication requirements are met
 - Influences job satisfaction and career development
- Understand your strengths and weaknesses
 - What are you good/ confident at? What are you not so good at? What do you need to further improve?
 - Both with technical skills and soft skills

Forming a research collaboration

- Understand your potential collaborator
 - Do they have the same research interest?
 - What do you hope to learn from them?
 - Do you enjoy having a conversation with them?
 - Research integrity?

Forming a research collaboration

- Set expectations right
 - Where would you and your collaborator like to publish the paper?
 - A or A* or top tier?
 - Finance, accounting, or other journals?
 - **What is the expected timeline?**
 - A* projects take longer (3 – 5 years)
 - Are you targeting any special issue?
 - Where do you get the data?
 - This might affect co-authorship and might predict the need to apply for funding grants
 - **Confidentiality issues?**
 - How do you divide the work?
 - Who takes charge of data cleaning, empirical analyses, writing, etc etc?

Forming a research collaboration

- Authorship
 - Are authors listed in alphabetical order, or by contribution?
 - Who is the corresponding author?
 - Are you or your collaborator open to add new authors along the way?
 - It is best to agree on authorship BEFORE starting the work.
- Have a network of collaborators
 - “Diversification” benefits
 - Also allows you to diversify your research portfolios – you need a mix of A and A* projects

Publication after PhD

- The best time to do research is during your PhD years
- If you get a full-time research-teaching position, your time will be divided between research, teaching, admin and supervision
- **Have a research plan**
 - How are you going to meet the minimum requirement at your school?
 - What is your aspired level of publication?
 - At the same time, try not to work on too many projects

Publishing after PhD

- Leverage off your current research, data and network
 - Processing and understanding data takes a lot of time
 - Try to exploit economy of scales by writing many papers on the same data
 - Reach out to your PhD friends and colleagues for new collaboration
- Keep up to date with current literature
 - Which topics are currently published?
 - Go to seminars to see what leading scholars are working on (and run your ideas by them if you have a chance)
 - Which data are becoming popular?

Being prepared for rejection

- It is the norm!
- It is very rare that your paper will be accepted at the first go
- **Rejection is going to hurt every single time!**
 - → it is important to stay optimistic and avoid taking it personally
 - It will definitely help if you can talk about it with your co-authors
- If you get a comment or report from the editor/referee
 - **Don't throw it away!**
 - Try to take their comments on board for the next submission

Conclusion

- Academia is very competitive
- Research takes time and focus – don't be discouraged if you cannot see results right away
- Collaboration will help increase productivity
- But most importantly, working with people you like is the most enjoyable aspect of the job!
- Good luck and enjoy the journey!!!